
Green Port Growth Programme Management Board – 11 January 2017
STRAND UPDATE REPORT

Employment & Skills Strand

Strand Progress

Apprenticeship Wage Subsidies - The 2016-17 target for apprenticeship starts is 200. Since 1st April 2016, 130 applications have been approved with a further 55 pending.

Up-Skilling Training Subsidies - The 2016-17 target for upskilling is 200. Since 1st April 2016, 151 applications have been approved with 54 applications pending.

Wage Subsidies – Disadvantaged Groups - Take-up on the wage subsidies for disadvantaged groups continues to be slow with 11 companies engaged and 20 individuals in receipt of the subsidy and 3 pending.

Items for GPGP Board Consideration

At present only HETA has committed to a 2017 cohort of the Linking Lower Level Training Packages to Advanced Apprenticeship Frameworks. Discussions are continuing with other providers and a training provider event is planned for Tuesday 31st January at the Green Port Hub.

Discussions are on-going with both ERYC and HCC Youth and Family Support Teams with a view to making the Pathway to Employment project available to young care leavers. Further details will be provided in the next strand report.

Business Support Strand

Strand Progress

The project has (to date):

- 456 Enquiries
- 277 Enrolled
- 158 Businesses Supported
- 44 financial assistance applications have been awarded
- 99.03 f/t equivalent Jobs created

Financial Assistance (to date)

- Financial assistance paid = £416K
- Financial assistance committed = £267K
- Percentage of spend with local businesses, 37% Hull and East Riding, 8% rest of Yorkshire & Humber, 55% Out of Yorkshire and Humber

Events / Workshop

Business Support Networking Event 2016 - The 14th December saw the business support team host its annual networking event at the Willerby Manor Hotel. More than 150 people from 74 local businesses attended the event, which saw five local success stories covering the key themes of Accreditation, Marketing, Equipment, Technology and Strategy and Business Planning.

Videos of the success stories can be accessed through the Green Port Hull's YouTube channel:
<https://www.youtube.com/user/greenporthull>

Presentations on the day were made by:

- **M&W Group** giving an update on progress and the upcoming supply chain opportunities in the construction of Energy Works Hull.
- **A2SEA** outlining supply chain opportunities on Dudgeon, Race Bank and Hornsea1 Offshore Wind Farms.
- **Department of International Trade** discussing supply chains and current opportunities both locally and internationally.
- Fred Mead also presented on behalf of **DONG** giving an update on the opportunities relating to Hornsea 1 including Siemens, J Murphy's and Sons, Balfour Beatty and Deep Ocean. As well as an update on the next phase of subcontract opportunities relating to **SSE Ferrybridge MultiFuel 2** waste to energy plant.

A number of delegates were able to introduce their companies directly to these speakers and discuss the opportunities relevant to them (see images below).



A new workshop programme for 2017 has been launched which to date includes:

- **19th January – Understanding Offshore Wind, Marine Support & Operations** - Covering all aspects of Marine Support & Operations of an Offshore Wind Farm ranging from onshore port-side activities to planning the movement of people and vessels to turbine, foundation and cable array maintenance.
- **8th February – An Introduction to ISO9001 (2015)** - For companies new to the ISO9001 standard (quality management)
- **9th February – ISO9001 – Transition from 2008 to 2015 standard** - Companies now have less than two years to update their quality management system in line with the new 2015 standard. This half day workshop will give an overview of the changes required and help to identify the steps needed for a successful transition.
- **21st February – An Introduction to ISO14001 (2015)** - For companies new to the ISO14001 standard (environmental management).
- **22nd February – ISO14001 – Transition from 2008 to 2015 standard** - Companies now have less than two years to update their quality management system in line with the new 2015 standard. This half day workshop will give an overview of the changes required and help to identify the steps needed for a successful transition.

Other workshops in the pipeline include:

- Business growth workshops – a 4th round is planned to start the end of March
- Finding, winning & keeping international business in the renewables sector
- Importance of CSR – looking at how it helps businesses and what it is

Supply Chain Opportunities

No additional requests this month for specific support so figures remain at:

- 9 requests for suppliers from 4 Prime contracts
- 33 companies from the Humber region were matched directly and put forward for consideration. From the 9 requests, 5 companies have been awarded contracts
- Overall total of awards identified either to companies in this region or from companies within the region = £161.2m approximately.
- Total value of contracts in the Yorkshire and Humber region = £73.6m approximately with contracts ranging between £1k and £30m.

Key Observations

As stated in the November report the team are gathering information on successful supply chain wins, highlighting the knock on affect to all tiers of the supply chain locally and as well as looking at ways to showcase / present the work won. The latest updates on the local offshore wind farms and links to the relevant procurement sites are presently being distributed to help our local businesses see future opportunities on:

- Offshore Wind Project Updates
- Potential wind industry customer listings

Inward Investment Strand

Strand Progress

(Confidential until 8/1/17) Project Blade - The installation of the 'Blade' will take place overnight from Saturday 7th to Sunday 8th January. The 'Blade' will be accompanied by a rolling police block so closure of the A63 is not required. Press briefings will begin from 10pm on the 7th, and installation is expected to be complete by 12pm on Sunday 8th. Film crews and media will follow the 'Blade' throughout its journey from Alexandra Dock to Queen Victoria Square. At points in the journey, probably at the beginning and the end the 'Blade' will be accompanied by a Siemens staff Guard of Honour. At around 9am Sunday 8th a photo call has been arranged at which Tim Rix will attend to represent the Programme Board. From 5.30pm on 10th January, the City of Culture 'Look Up' programme launch will take place at the City Hall and project blade stakeholders have been invited to attend.

WiME: The second WiME event will take place in Hull on Saturday 11 March 2017 at the Guildhall with participation from companies including Siemens, Swift, Airco, and BP with an aim to encouraging women to consider a career in manufacturing and engineering. The event has been aligned with the WOW (Women of the World) festival which is being held in Hull that week.

Waste from Energy Enquiry: In December Hull City Council hosted a meeting with potential investors for a Waste to Energy facility at Green Port Hull. The company is exploring possibilities of the site at Paull and discussions with East Riding of Yorkshire Council are on-going.

Research, Development and Innovation (R, D & I) Strand

Strand Progress

Formal confirmation from the UK and Dutch Governments is still awaited in relation to DemoWind costs. This is expected in January 2017.

Work has continued to support the formal board submission of the PhD and Visiting Appointments opportunity.

Work has continued with C4DI to look at it as a source of companies for potential RDI Strand support (via the RDI, Business Support and Skills Strands). Over 20 companies are located in the new facility opposite The Deep and several have the potential to orientate their products and services towards the renewables sector.

A Department for International Trade Entrepreneur Forum was held recently where a number of companies were show-cased, including two in the wave energy sector. These companies have the appetite to locate on the east coast of the UK, Hull/East Riding being a prime location. Discussions with them will be proceeding during 2017.

Project Aura development continues apace. The University has engaged with a number of external organisations to help facilitate Project Aura's development.

Wider Renewables Activity

Demand Side Management and Demand Side Response (DSM/DSR) are again on the rise as subject areas. The 'smart' agenda is now extending to energy management systems as well as building information systems. This, coupled with renewable energy production is starting to be seen as a powerful combination and the likes of C4DI and the University of Hull are well-placed to take advantage.

Key Observations

The portfolio of 10-12 companies that the RDI Strand has supported over the last 18-24 months has now formed into a tight group. The RDI Strand team has started making introductions among those in this group such that new networks are being formed. Such networks are the fabric of a local innovation ecosystem.

Going in to 2017, it is clear that the major RDI project expenditure will come from the large, 'grand challenge'-type projects, described in the 2016 RDI Strand Delivery Plan, and currently being formulated within the Project Aura framework. These include the DemoWind and PhD/Visiting Appointment proposed expenditures. Other projects (such as Research Hubs) will be formulated as proposals for support from the remaining budget; joint programmes with Project Aura partners will also be sought. Tight coordination with the University of Hull on these initiatives will be maintained. In parallel, the support to the SME's and micro-businesses will continue and will be delivered by the core RDI team in partnership with the Business Support Strand, in particular.

Site Assembly Strand

Strand progress

ERGO Centre - Tenders for Mechanical & Electrical (M&E) Consultant Procurement have been issued and consultants will be appointed by mid January. Tenders for the main construction contract will be issued Friday 20th January via the Council's electronic procurement system and appointment is expected by late March 2017.

Beverley Grovehill - Capita have been appointed for master planning exercise and the project is underway.

Melton Rail Feasibility Study - Aecom have been appointed for this study and work is underway.

Business Grants Strand

Strand progress

Following the EU referendum, the number of overseas enquiries has significantly reduced with a number of companies appearing to 'mothball' potential investments or looking at alternative routes to market entry. Further enquiries from local companies continue to be received, however with an additional 6 business grant applications currently in process.

Programme wide update

The Green Shoots of Opportunity Programme has been live since mid-December and already we have received 6 expression of interest forms. Discussions have begun with each of the applicants to determine eligibility and to advise on the process for full applications.

Sarah Clark
Programmes Manager
4th January 2017