



Green Port Growth Programme - Inward Investment Strand - Exhibition Update

Renewables UK Annual Conference & Exhibition Glasgow 30th October – 1st November 2012

Background:

In total 10 companies signed up to participate in the exhibition; Associated British Ports, TATA Steel, P & O Ferries, MTL Group, Myton Law, H.E.T.A., University of Hull, Survitec, Windpower Support Ltd and Grimsby Dock East.

Two of which, Myton Law and HETA were eligible for Green Port Growth Programme Funding towards the cost of their participation in the event and have been awarded £600 each.

New business secured:

Further consultation with companies has revealed that Tata Steel had initial discussions with a company who visited the Humber Renewables exhibition stand. They entered into further negotiation to supply to the project and have subsequently won the contract. Due to commercial agreements Tata Steel is not yet in a position to disclose any further details about the contract or its value.

The Port of Grimsby East, ABP and P&O thought the event provided good awareness of the Humber and raised the profile of their businesses within the Renewables sector. To date they have not secured any new business from participation in the event.

The remaining six companies have still to respond to the consultation.

Future Exhibitions:

All Energy – Aberdeen, May 2013. Space on the Humber Renewables exhibition stand has been fully sold. Participating companies are; Best Service, Point Engineering, Insurance Partnership, Dunstons Ship Repairers, RES, GBA Group, North Sea Winches, HETA, Cable Point and Giraffe Access.

Renewables UK – Manchester, June 2013. Within a week of circulating details of the exhibition to the private sector, seven of the twelve spaces on the Humber Renewables stand have been sold.